



The following is a brief outline of information needed to give us the ability to make the most informed decision for your employee benefits coverage options:

General Information:			
Company Name			
Address			
Nature of Business			
Contact Person/Title			
Email		Website	
PHONE		FAX	
Type of Business (S-Corp, C-Corp, LLP, Sole Prop, Partnership)			
Date Business formed or Number of Years in Business			
<b>Census Information:</b> Separate form is attached to complete		Full time eligible employees' name, gender, date of birth, date of hire, coverage elections (single, family, etc. or waiving coverage), spouse date of birth and number of children, if applicable, home zip code. Include salaries and occupations for disability and salary based life insurance. Prior employees on COBRA or State Continuation with effective date must be indicated on census.	
Current Carrier Information:			
Carrier Name			
Renewal Date			
Reason for considering change			
Number of Years with Current Carrier?		Number of Carriers in the Past Five Years?	
Employer Information:			
Current Employer Contribution to premiums (\$ or %)	Employee		Dependent
Life/AD&D			
Medical			
Dental			
Vision			
LTD			
STD			
Waiting Period for New Employees before coverage begins?		When does coverage begin 1 <sup>st</sup> of month following or immediate?	
Any Class Exclusions? (temps, hourly, seasonal)		Are retirees covered?	
<b>Rates:</b> Current and Renewal Rates/Any prior renewal history – this is for our information only to make the best recommendations and premium comparisons in the presentation materials. <b>Provide copy of most recent premium statement from carrier(s).</b>			
	Medical	Dental	Vision
Employee			
Employee + Spouse			
Employee + Child(ren)			
Family			
Employee Life/AD&D RATE			
Employee LTD RATE		Is it per \$ covered benefit or % of covered payroll?	
Employee STD RATE		Is it per \$ covered benefit or % of covered payroll?	

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**Are you interested in offering other benefits to your employees?**  
**Are your employees asking about other insurance needs?**

**Please check any benefits or options you would like us to market during this time.**

	Voluntary	Employer Paid	Combination
<b><u>Life Insurance</u></b>			
Fixed Amount \$ _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Salary Based YES <input type="checkbox"/> NO <input type="checkbox"/>			
<i>Note: If choosing <b>salary</b> based, please include salaries on census form.</i>			
<b><u>Short Term Disability</u></b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b><u>Long Term Disability</u></b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Note: For disability quotes, please include salaries and occupations on census form.</i>			
<b><u>Dental</u></b>			
HMO	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PPO	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indemnity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Vision</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>EAP</b> (Employee Assistance Program)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Cancer</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Critical Illness</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Long Term Care</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Supplemental Accident / Hospital Plan</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pre-paid Legal Services</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b><u>SEP IRA/401K</u></b>	<input type="checkbox"/> YES	<input type="checkbox"/> NO	
<i>(qualified retirement plans)</i>			

***At Pacific General Financial...if it is important to you,  
it matters to us.***